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- FOOD INDUSTRY
 - AUTOMOTIVE INDUSTRY
 - DATA & TELECOMMUNICATIONS
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 - TRANSPORTATION
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 - WASTE & RECYCLING
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Introduction

Xcell Misting Limited is an innovative Fire Protection Company with a commitment to provide unparalleled quality, service and support for its customers. The company, based in Norfolk, has a team of engineers located throughout the UK enabling it to provide nationwide support including Ireland.

Xcell Misting Ltd design, supply, install and commission all types of fire suppression and detection systems, specialising in water mist technology; high, medium and low pressure fire suppression systems.

Xcell Misting Ltd are one of a team of only five companies authorised to supply, install, commission and service ULTRAFOG High Pressure Water Mist Systems in the UK and have a wealth of experience with these specific systems as well as all HPWM & LPWM systems on the market today.

The team of highly motivated and dedicated Directors have a wealth of experience and training within the Fire Industry allowing them to ensure that all clients' specific requirements are assessed individually to provide solutions tailored and designed for each particular need. We offer 365/7/24 support for all our customers.

The Core Team

Operations Manager – John Scott

Phone: + 44 (0) 1953 856097

Email: john@xcellmisting.com

John has worked in engineering operations for over 30 years predominantly in upstream Oil & Gas and latterly in wells decommissioning and subsea engineering. John is equipped with a wealth of experience in engineering operations management having served successfully as Wellsite Engineer, Project Engineer, Project Manager, Operations Director and General Manager. His experience has equipped him with a highly developed sense of client focus, client satisfaction and continuous improvement across the entire spectrum of business.

John believes passionately in working partnerships and engagement and will work tirelessly to achieve this with clients, colleagues and stakeholders.

Head of Operations & Technical – Andy Cooke

Phone: + 44 (0) 1953 856097 or +44 (0)7813837673

Email: andy@xcellmisting.com

Andy has worked within the fire industry for 28 years, graduating from site supervisor through projects manager to company Director until the business was acquired by JCI. His experience comprises many facets of the industry including installation, project management, service, design and sales in both hands on and supervisory roles. This provides him with a thorough insight into client's requirements and thus solutions. Andy is customer-focused and dedicated to finding the right solution for each new project and ensuring that the customer's needs are met throughout the contract.



Logistics and Procurement Director – Kevin Musk

Phone: + 44 (0) 1953 856097 or +44 (0)7909 822064

Email: kevin@xcellmisting.com

A time-served engineer, Kevin has a wealth of engineering experience, the past 22 years being within the fire industry. Kevin's focus is firmly on procuring quality equipment, to suit specific requirements and ensuring that all current standards and legislation are met or exceeded. All materials used are fully traceable and conform to relevant standards.

Financial Director – Debbie Bingham

Phone: + 44 (0) 1953 856097 or +44 (0)7790 321223

Email: debbie@xcellmisting.com

Employed as Accounts Manager for a number of Fire Systems Company's (Brittan Fire, Kidde Fire Protection and Fireworks Fire Protection Ltd) for 26 years, Debbie has a thorough understanding of the specific requirements of the financial control of a fire systems company. The financial status of the company is safely within Debbie's hands, ensuring that the company operates successfully within the current financial climate, and continues to grow and develop in the future; giving our customers peace of mind that the support they require for existing or new projects will always be available to them.

Service & Accounts Administrator – Michelle Corston

Phone: + 44 (0) 1953 856097

Email: michelle@xcellmisting.com

Michelle currently works as service and accounts administrator. Dealing with a variety of paperwork and office day to day items. Michelle's knowledge of fire systems started back in 1999 working for The Briton Fire Company Ltd as fire alarms administrator then working in accounts, moving to Sonata Security Ltd as service manager and accounts, then BBC Fire Protection Ltd as customer services before coming to Xcell Misting in September 2014.

Contracts Manager - Stewart Houghton

Phone: +44 (0) 7776958965

Email: stewart@xcellmisting.com

Based in the West Midlands close to the M5/M6 corridor; Stewart brings to the company over 30 years of working experience in the Special Risk Field of the Fire Protection Industry on Gas Suppression Systems, Water Mist Suppression Systems and Fire Detection / Protection Systems; this gives Stewart a catalogue of knowledge of working with all types of mediums associated with the fire protection industry.

Stewart has worked with clients from many sectors, for example, within the Power Generation industry on Nuclear energy, Coal and Gas fed Power Stations, Energy from Waste and Biomass Stations, Wind Turbines and in addition multiple Chemical Stations. Stewart has also worked on many prestigious sites, for example, Formula 1 racing teams or for the NHS, MOD, MOJ and the SPS HMP Sites, including numerous Data Centres and many more infrastructures.

Working within these industries has given Stewart a cross-functional rich experience in ensuring all elements are to the client's requirements; From the initial enquiry through carrying out comprehensive surveys, issuing detailed tenders, then via project management; design and ensuring all Health and Safety requirements are implemented; Stewart holds (IOSH) certification in Health and Safety from the Institution of Occupational Safety and Health, executing the mindset of utilising the correct professional personnel and commodities until all types of works



undertaken are completed to highest standard; from this being in a position to offer the end clients the optimal preventive programmed maintenance package ensuring all requirements carried out are in line with the current Industry Standards or Governing Authorities.

Technical Projects & Design – Alex Smith

Phone: +44 (0) 1953856097

Email: alex@xcellmisting.com

Alex is an engineer with over 13 years' experience, specialising in fire protection and suppression systems for the past 11 years. In addition to his Engineering, AutoCAD and management qualifications, Alex is qualified and trained in all aspects of fire suppression and detection systems including, High Pressure Water Mist System Design, FHC Hydraulic Calculation Software (Water Mist Systems), Sprinkler System Design, Inergen System Design, CO2 System Design, Pyrochem System Design, R102 System Design, VESDA System Design, FIA Advanced Fire Alarm and Detection. This experience provides him with the technical expertise necessary to be able to support the company with all aspects of technical solutions, design criteria and specifications to ensure that all clients' requirements are fulfilled utilising the most suitable solution.

Sales & Projects Manager – Fernando de Carvalho

Phone: +44 (0) 7825136986

Email: fernando@xcellmisting.com

Currently operating from our South West office in North Bristol.

Fernando has over 40 years' experience in the BMS & Fire detection and suppression industry, specialising in building management systems, CCTV, fire protection and gas suppression systems.

Over his many years in the industry has been involved in applications design, commissioning, project management, site surveys and tender submittals covering most industry applications.

Has in the past 25 years specialised in the sales, design, commissioning and project management of VESDA aspirating detection systems and gas suppression systems.

This industry experience provides him with the technical expertise necessary to provide our customers with application solutions, meeting all design and technical specifications and ensuring clients' requirements are met within the project time frames and cost effectiveness.

Has a passion for establishing good customer relationships, insuring continued customer trust and repeat business.

Projects Manager – Craig Kelleher

Phone: +44 (0) 7825616617

Email: craig@xcellmisting.com

Working within the electrical and fire industry for over 14 years. I Have vital experience through working in different environments, managing a diverse workload. My strength advance practical ability, strong communication skill, time management.

Over the last 14 years, Craig has working from engineer, senior engineer, commissioner, contractor, supervisor, project manager and senior project Manager. His experience includes install, design, commissioning, handover, witness, servicing and management.



Operating from northamptonshire, Midland and South- Englands Region. Carrying out the following duties on the delivery of Fire Alarm, Sprinklers, Misting and Gas suppression system. Its my responsibility that budgets are met by working closely on effective work planning and timely communication with customers, clients and contractors.

Remedial & Small works co-ordinator – Andrew Blades

Phone: +44 (0) 195385697

Andrew has gained a wealth of experience over a 38-year period in production manufacturing, Project and installation works. With this knowledge it has put him in good stead to deal with the complexities and challenges of the fire protection Industry.

For the past 5 years he has been involved in most aspects of the business from planning service and installation works through to customer call outs and small works UK wide.

Customer focused, his current day to day role is to liaise closely with customers, internal staff and engineers on the smooth running of the business. Adhering to ISO procedures and other certified bodies to ensure all activities are carried out to the highest expectation and quality standards.

Remedial & Small works co-ordinator – Jade Aldred

Phone: +44 (0) 1953856097

Throughout her experience working with scheduling numerous engineers countrywide, Jade is responsible for scheduling all the services carried out by Xcell Misting on varying frequencies. She is also the main point of contact for any booking on the work schedule and ensures logistics and skillsets are taken into account. Labour is allocated by Jade and communicated to the engineers, verifying all risk and method statements have been sent and workbooks are arranged along with any possible spares. Jades previous experience working for Haas Automation for over 6 years was organising engineers up and down the country with services, installs and breakdowns and this gives her familiarity of a fast-paced, ever changing environment.

Remedial & Small Works co-ordinator – Ian Perryman.

Phone: + 44 (0) 1953 856097

Email: service@xcellmisting.com

Ian is a qualified Mechanical and Production engineer with 37 years of experience of the Food Production, Medical Devices and Pharmaceutical industry and has worked worldwide in these disciplines.

Prior to joining Xcell Misting 3 years ago, Ian worked for 5 years as a Purchasing Manager for an engineering company specialising in high speed, automated packaging lines and had previously gained a good understanding of the requirements of the industry through many years as an Installation and Commissioning engineer, transferring these skills to the fire protection industry ensuring that the client receives what is required.

Installation and Service Engineers

Xcell Misting Ltd is fortunate to have a team of highly skilled and experienced site engineers, fully conversant with all varieties of fire systems. We offer both mechanical and electrical installation and service work and pride ourselves on the level of our competency and quality of workmanship gained through years of experience in all aspects of engineering and site work.



Products and Service.

We are experienced in a wide range of different applications including Food Processing and Catering, Petrochemical, Renewables, Tunnels, Computer and Communications Rooms, Engine Test Facilities and Generator Enclosures, Precision Engineering Workshops and Marine installations ranging from one cylinder, one head systems protecting a chip fryer to multi thousand head, pump driven systems protecting Data Centres, Cruise Ships and Ferries.

We can design, supply, install and service the following:

- High & Low Pressure Water Mist Fire Suppression Systems BS8489:2016
- Ansul R102 Fire Suppression
- Inert Gas Fire Suppression Systems
- Clean Agent Fire Suppression Systems
- High Sensitivity Air Aspirating Fire Detection Systems
- Coincidence Detection Systems associated with Extinguishing Systems associated with Extinguishant Systems
- Fire Alarm and Detection Systems to BS5389:2021 and BS:6266

We carry out work for a large range of clients, we are an ISO9001: 2015 accredited company with very high standards. Xcell Misting Ltd offers a call out service to its customers 24hrs a day / 365 days per year.

Current and Previous Contracts.

- Heathrow Cargo tunnel LPWM 1 KM long tunnel £5M+
- Johnny Walker Experience £1M design & Installation project 2020 – 2021
- National Grid gas compressor Stations UK wide £1M plus
- Birdseye HPWM Installation £150K
- MAHLE PowerTrain Battery Suppression HPWM Installation
- SDC Trailers Ireland 300K LPWM Installation
- Tatyo NI/UK LPWM & HPWM Full site Installations & Servicing £50K
- VESTA Offshore Windfarm
- Atomic Weapons Establishment ongoing maintenance £10K
- Youngs Seafood New frying plant £200K
- Full site servicing across all their Grimsby sites £40K
- Facebook all UK Business Fire & safety systems - £30K
- Noon Foods, Kerry Foods Ltd., Middlesex - £200K
- RBoS Edinburgh Data centres - £200K
- Dartford Tunnel UK - £ongoing
- Equinix Data Centres Site Servicing
- Kolak Foods Full site servicing across all their UK sites - £60K
- Tayto Foods UK & Ireland HPWM & LPWM UK & Ireland - £56k
- Galloper offshore Windfarm £300K



Selection of Xcell Misting Ltd Existing & Previous Customers



The Royal Bank of Scotland



JOHNNIE WALKER.







Company Details

- **Head Office Address**

14-15 Turing Park
Pot Ash Lane
Hethel Norfolk
NR14 8QR
Tel: +44(0)844 8094599 and
+44(0)1953 856097
Email: office@xcellmisting.com

- **Southern Office**

Holmleigh
Stowell Hill Road
Tytherington
Thornbury
Gloucestershire
GL12 8UH
Tel: +44(0)844 8094599
Email: fernando@xcellmisting.com

- **Company Registration Details**

Registered Office
Security House The Summit
Hanworth Road
Sunbury-on-Thames
Middlesex TW16 5DB
Registration Number - 7309995
VAT Registration Number - GB997587036
UTR - 6713814938

- **Insurances, including Design**



Marsh Ltd
Victoria House
Queens Road
Norwich NR1 3QQ
United Kingdom
Tel +44 (0)207 357 1000
Fax +44 (0)207 929 2705
www.marsh.com/uk

To Whom It May Concern

26 August 2022

Dear Sir or Madam,

Confirmation of Insurance

Tyco Fire & Integrated Solutions (UK) Limited and subsidiary companies including Xcell Misting Limited

As requested by the above client, we are writing to confirm that we act as Insurance Brokers to the client and that insurance(s) have been arranged on its behalf as detailed below.

PROFESSIONAL INDEMNITY

Layer	Primary
Insurer	Zurich Insurance PLC, UK Branch
Policy Number	7110398
Period of Insurance	31 March 2022 to 31 January 2023, both days inclusive
Limit of Indemnity	GBP5,000,000 each and every claim and in the aggregate per policy period
Territorial Limits	Worldwide

The currency of the original policies is USD. As requested, and for information purposes only, the limits and/or sums insured shown have been converted to GBP based on the following rate of exchange: USD1.00 = GBP0.84538 as at 26 August 2022 from Oanda.com. Changes in rates of exchange will affect the values shown but have no bearing on the values and indemnity levels of the original policies.

We did not act as the client's placement broker in relation to these policies and we have based any responses in relation to such insurance solely on the copies of documentation which have been provided to us by the client, which we have not independently verified.

This letter is issued as a matter of information only and confers no right upon you other than those provided by the policy. This letter does not amend, extend or alter the coverage afforded by the policies described herein. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this letter may be issued or pertain, the insurance afforded by the policy (policies) described herein is subject to all terms, conditions, limitations, exclusions and cancellation provisions and may also be subject to warranties. Limits shown may have been reduced by paid claims.

We express no view and assume no liability with respect to the solvency or future ability to pay of any of the insurance companies which have issued the insurance(s).



Registered in England and Wales Number: 1507274
Registered Office: 1 Tower Place West, Tower Place, London EC3R 5BU.
Marsh Ltd is authorised and regulated by the Financial Conduct Authority for General Insurance Distribution and Credit Broking (Firm Reference No. 307511).
RM DES 2022.01 UK

Abusiness of Marsh McLennan



Marsh Ltd
Victoria House
Queens Road
Norwich NR1 3QQ
United Kingdom
Tel +44 (0)207 357 1000
Fax +44 (0)207 929 2705
www.marsh.com/uk

To Whom It May Concern

28 July 2022

Dear Sir or Madam,

Confirmation of Insurance

Johnson Controls Building Efficiency UK Ltd, Hitachi Air Conditioning Europe SAS UK Branch, , ADT Fire and Security plc, Macron Safety Systems (UK) Ltd, Thorn Security Limited, Sensomatic Commercial Industrial Ltd, Tyco Holdings (UK) Ltd, Tyco Fire & Integrated Solutions (UK) Limited, Tyco Building Services Products (UK) Ltd, Tyco Fire Products Manufacturing Ltd, Controlled Electronic Management Systems Limited, First Choice Facilities Ltd, First City Care (London) plc, ShopperTrak Ltd, Aspro UK Limited, AsPro Crest Limited, East Lancashire Refrigeration Limited, WOT Security Limited, McDowall Limited and McDowall Air Conditioning (UK) Ltd, H&C Contracts Ltd, New Tech Security Ltd, & NT Security Limited, Esotec Limited, Cool Solution Refrigeration Limited, Sparkling Systems Ltd, NU-Form Fire UK Ltd, Fisher Group Holdings Ltd, Fisher Group Ltd, Fisher Group Service Ltd, Xcell Misting Limited and their respective Subsidiary Companies

As requested by the above client, we are writing to confirm that we act as Insurance Brokers to the client and that we have arranged insurance(s) on its behalf as detailed below:

EMPLOYERS' LIABILITY

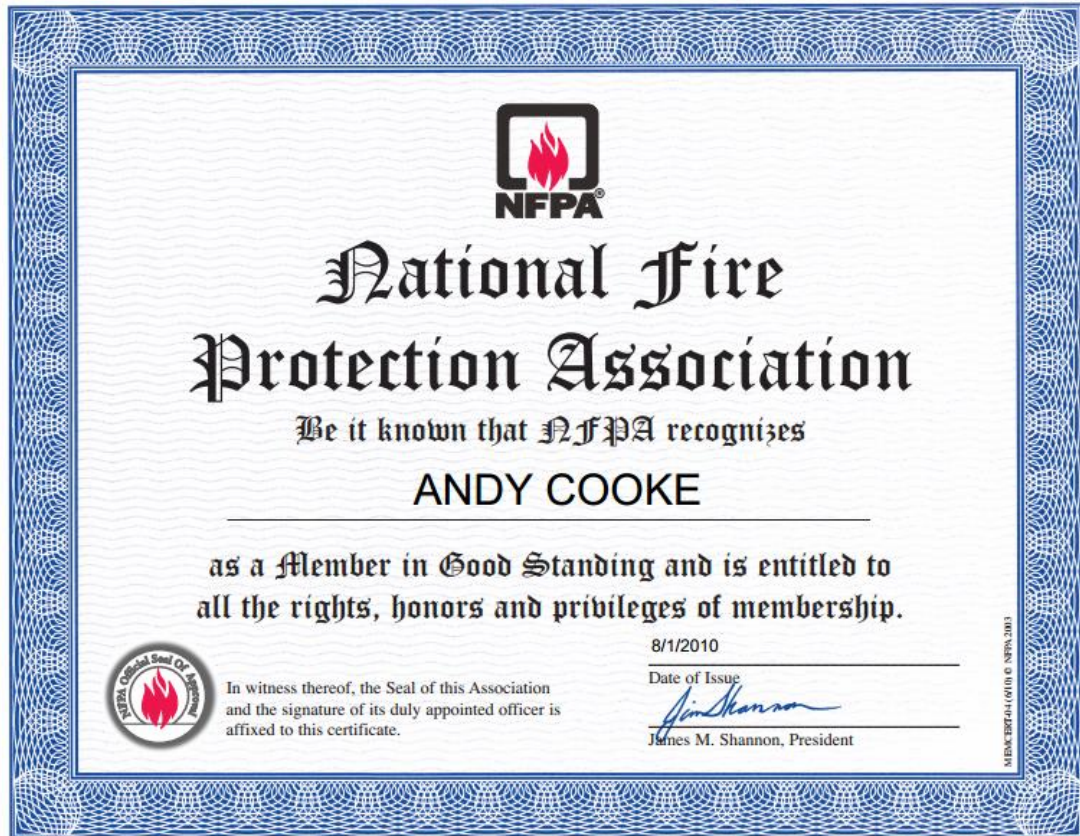
Layer	Primary
Insurer	Chubb European Group SE
Policy Number	UKCAID6156
Period of Insurance	25 August 2022 to 30 September 2022, both days inclusive
Limit of Indemnity	No less than GBP5,000,000 any one cause or event, inclusive of legal costs.
Information	This policy contains an Indemnity to Principals clause This policy does not contain exclusions in respect of the following: Work at Height Work with Heat Work in Confined spaces Work on Offshore Rig, Offshore Platform or Offshore Installation



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Registered Office: 1 Tower Place West, Tower Place, London EC3R 5BU.
Marsh Ltd is authorised and regulated by the Financial Conduct Authority for General Insurance Distribution and Credit Broking (Firm Reference No. 307511).
RM DES 2021.02UK

A business of Marsh McLennan

- **Certificates & Accreditations**





Fire Protection Systems Company Certificate

(pursuant to the GB Fluorinated Greenhouse Gases Regulations 2015)

Certificate No. F-0206-GB

In accordance with Article 10 of Commission Regulation 517/2014, the Fire Industry Association certifies that the Company listed below is authorised to carry out the following activities under Article 4.2 of the above Regulation:
(delete as applicable)

- (i) installation,
- (ii) maintenance or servicing,
- ~~(iii) portable fire extinguishers~~

Of stationary fire protection systems containing Fluorinated Greenhouse Gases

Company Name: **Xcell Misting Ltd**

Address: 21 Penfold Drive
Wymondham
Norfolk
NR18 0WZ

This certificate is valid for 5 years from the date of issue.

Issued by: Fire Industry Association

Valid from: 03/02/2020

Valid to: 03/02/2025

Signed for and on behalf of the Fire Industry Association:



bsi.



Certificate of Registration

QUALITY MANAGEMENT SYSTEM - ISO 9001:2015

This is to certify that:

Xcell Misting Ltd
14-15 Turing Park
Pot Ash Lane
Hethel
Norfolk
NR14 8QR
United Kingdom

Holds Certificate Number:

FS 633377

and operates a Quality Management System which complies with the requirements of ISO 9001:2015 for the following scope:

Provision of design, management of installations and maintenance service for water mist, fire alarm and detection systems and many other fire suppression products and security products.

For and on behalf of BSI:



Andrew Launn, EMEA Systems Certification Director

Original Registration Date: 2015-11-10

Latest Revision Date: 2021-10-29

Effective Date: 2021-11-10

Expiry Date: 2024-11-09

Page: 1 of 1



...making excellence a habit.™

This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract.
An electronic certificate can be authenticated [online](#).
Printed copies can be validated at www.bsigroup.com/ClientDirectory

Information and Contact: BSI, Kitemark Court, Davy Avenue, Knowlhill, Milton Keynes MK5 8PP. Tel: + 44 345 080 9000
BSI Assurance UK Limited, registered in England under number 7805321 at 389 Chiswick High Road, London W4 4AL, UK.
A Member of the BSI Group of Companies.



CERTIFICATED INSTALLER OF ACTIVE FIRE PROTECTION

Certificate number: IFCC 3524

Certificate only valid if verified on website – www.ifccertification.com

This is to certify that

Xcell Misting Ltd

14 – 15 Turing Park
Pot Ash Lane
Hethel
Norfolk
NR14 8QR
Tel: 01953 856097

Installers of the following active fire protection systems:

“VID Firekill and Fogtec” Commercial Industrial Water Mist Suppression Systems

have successfully completed the Commercial Industrial systems requirements of IFCC scheme SDI 25 “Requirements for Contractors Installing Commercial, Industrial, Residential and Domestic Water Mist Systems”.

This includes the verification of independent fire test evidence related to the water mist systems installed (“VID Firekill and Fogtec”) in accordance with BS 8489: 2016 (Commercial Industrial) and design/installation manual. This certification also includes the **design and installation** (also offer of maintenance) of Commercial Industrial Water Mist Systems (based on the VID Firekill and Fogtec systems), assessment and verification of the Quality Control system, competency assessment of individuals (as listed in the company’s client secure section of the IFCC website) and continuing surveillance including random system design reviews & site audits.



Initial Certification: 5th January 2022

Valid to: 4th January 2027

Issue status: 1



Ian Woodhouse
Director of Certification



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IFC Certification Ltd, 20 Park Street, Princes Risborough, Buckinghamshire, HP27 9AH, UK
Tel: +44 (0)1844 276920 Fax: +44(0)1844 274002 E-mail: info@ifccertification.com Web: www.ifccertification.com
Registered No: 4777898 England

The certificate and schedule are held in force by regular annual surveillance visits by IFC Certification. The reader should contact IFC Certification to validate its status. This certificate remains the property of IFC Certification and must be returned to them on demand.

F88 ©IFC Certification Ltd 2014



Acclaim
Accreditation

SSIP
Registered Member

★ ★ ★ ★ ★

- Certificate of - Health & Safety Accreditation

This is to certify that

Xcell Misting Ltd

- HAS ACHIEVED ACCLAIM ACCREDITATION -
DEEM TO SATISFY
Contractor



STEFANO MATTIELLO
Managing Director

Registration No: 173107

Date of Assessment & Issue: 28 March 2022 Expiry Date: 28 March 2023

AWARDING BODY

SSIP Contractors Health and Safety Scheme CHAS

This certificate remains the property of Acclaim Accreditation and must be surrendered on demand.

For verification please contact Acclaim Accreditation on 0333 300 3066

Full validation of this certificate should be made via the SSIP portal SSIPPortal.org.uk

AcclaimAccreditation.co.uk

Acclaim Accreditation is a service brought to you by Construction 'near-Real Time' and is administered by Fortius, Registered in England No.11122766



Constructionline
Gold Member

CERTIFICATE OF MEMBERSHIP

Xcell Misting Ltd

Registration No: 173107

Date Issued: 18 May 2022

This certifies that the member named above has met pre-qualification requirements appropriate to public and private sector procurement.

A supplier's verification status is dynamic, this certificate proves the Supplier was verified to the named level on the day stated only. For the current status please check the Constructionline platform.



Constructionline

PO BOX 6441, Basingstoke,
Hampshire, RG21 7FN
0333 300 3066
constructionline.co.uk



Constructionline
Silver Member

CERTIFICATE OF MEMBERSHIP

Xcell Misting Ltd

Registration No: 173107

Date Issued: 18 May 2022

This certifies that the member named above has met pre-qualification requirements appropriate to public and private sector procurement.

A supplier's verification status is dynamic, this certificate proves the Supplier was verified to the named level on the day stated only. For the current status please check the Constructionline platform.



Constructionline

PO BOX 6441, Basingstoke,
Hampshire, RG21 7FN
0333 300 3066
constructionline.co.uk



Constructionline
Bronze Member

CERTIFICATE OF MEMBERSHIP

Xcell Misting Ltd

Registration No: 173107

Date Issued: 18 May 2022

This certifies that the member named above has met pre-qualification requirements appropriate to public and private sector procurement.

A supplier's verification status is dynamic, this certificate proves the Supplier was verified to the named level on the day stated only. For the current status please check the Constructionline platform.





Social Value

CERTIFICATE OF COMPLETION

Xcell Misting Ltd

Registration No: 173107

Date Issued: 18 May 2022

*This certifies that the member named above has met
the requirements of the Social Value question set*

A supplier's status is dynamic. This proves the supplier has completed the Social Value question set on the day stated only. For further details, please check the platform.

